Ministry of Foreign Affairs

Activity: Post FNS Scoping Support (26-0000809)

Id	26-0000809
Date	12-05-2026
SAP application number	

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Key data

Activity basics

Type	Standard
Short name	Post FNS Scoping Support
Contract party	Spard Africa Consulting Limited (30063354)
ODA	Yes
Amount and Currency	1760000 KES
Amount EUR	11739.2
Start date	25-05-2026
End date	30-09-2026
Full name	Post FNS Scoping and Ideation Support
Summary	The Post scoping phase support the process of making the call for concept papers and selection process, the Embassy seeks to get additional backstopping support from the consultancy team, following a successful scoping and ideation phase. This will facilitate for post scoping and ideation support from the consultants once the call for concept paper is published. Since the call will be publicly published, a huge amount of interest and therefore application is anticipated. To better manage the anticipated huge amount of application that will be received, the Embassy seeks to extent the contract of the consultant team to offer necessary support that will ensure the selection process is efficient. The scoping and ideation assignment was a short term consultancy task that aimed to inform new programming for food and nutrition security activities under the new MACS 2026-2029. This assignment carried out an analysis of the horticulture, livestock and fisheries value chains, applying the food systems framework, also integrating a water-energy-food nexus approach. The analysis will comprised a comprehensive review of the Kenyan agrifood policy context, pinpointing policy and development priorities in relation to the shared interests with the Netherlands government's interest as outlined in the current foreign policy. The assignment also analysed the development partners' landscape in the agrifood sector highlighting the key actors and trends, also inview of the Dutch diamond partner approach. The outcome of this comprehensive analysis are three program workstreams that will inform and guide the call for concept papers for new FNS programming.

Activity details

Date of receipt of proposal	26-04-2026
Proposal’s reference number	
Budget holder	Ambassade Nairobi (8221NAI)
Limit access	No
Related activity	Water

Accounting data

SAP application number	
Funds center	NAI KE Food security contribution (1702U01010013)

Policy data

Cooperation modality	Project support
Technical assistance	0% of the activity budget
CRS code	31120 Agricultural development
Policy Keywords	
Refugees & host communities	No
Team Europe Initiative	No
Policy Markers	
__Trade & The Economy	Significant
_Security & Stability	Significant
Biodiversity	Significant
Climate change: adaptation	Significant
Climate change: mitigation	Not targeted
Desertification	Not targeted
Equality between men & women	Significant
Migration	Not targeted
Food security	Principal
Explain your choices	The new FNS programming will contribute to the Netherlands Foreign Policy interests on trade and economy, as well as to security and stability. Climate change adaptation will be integral in the FNS activities , as well as gender equity. The programming interventions will work on strengthening inclusive market systems. Therefore the FNS scoping and Ideation assignment will inform new programming for the MACS covering the period 2026-2029. This new programming will hence be aligned and contribute to these selected policy markers.

Beneficiary location

Beneficiary location	Country
Country	Kenya
Location type	Territory
Specific location	Selected ASALs and highland areas

Policy Appraisal

Policy relevance

- What policy objectives, as set out in the annual plan, policy notes etc., will this activity contribute to?

This activity contributes to the operationalisation of the MACS 2026-2029 and the realisation of the 2026 annual plan. The activity is aligned to the current foreign policy that identifies Food and Nutrition Security (FNS) as a priority theme. The activity will particularly inform operationalisation of the FNS focus from a programmatic development perspective. It will contribute to inclusive and sustainable socio-economic development. The activity is also aligned to the Trade and Investment agriculture as a top sector interest area, creating the opportunity for drawing in Dutch solutions and expertise to opportunities in the Kenya agrifood sector. The specific strategic interventions in the MACS that the activity will contribute to include;

- Collaborate on value chains where Dutch actors have a comparative advantage.
- Boost access to finance for sustained and accelerated growth in the food system.
- Promote sustainable strengthening of food and nutrition security for the most vulnerable for increased economic growth and self-reliance and reduced impact of climate hazards.
- Boost investment in and adoption of climate smart technologies and practices.
- Incorporate environmental and social sustainability principles in Dutch supported interventions in agri-food value chains.
- Apply integrated water, food security and energy approaches, improving climate resilience.
- Together with LVVN team, strengthen developing and existing biodiversity and commercial agroforestry initiatives with Dutch actors.

Rationale

- What issue/problem will be addressed by the activity

The activity seeks to ensure that new FNS programming supported by the Netherlands Government in Kenya contribute to transformative and lasting impact. The activity also seeks to better align Dutch FNS programming in Kenya to the Netherlands interests as outlined in the policy; as well as match the shared interest in the cooperation with Kenya. The activity seeks to reinforce the Netherlands as a preferred partner in the agrifood sector in Kenya.

- Why does the activity help to address the issue/problem?
  For ODA activities over EUR 250.000, please explain the Theory of Change

The assignment will carry out a comprehensive analysis of the agrifood sector in Kenya that will identify where the Netherlands has stronger programmatic leverage and that strategically contributes to Dutch policy interests. In the MACS, FNS is a thematic priority that is seen to contribute to both economic and social impacts that strengthen the Netherlands earning capacity as well as stability of both Kenya and the Netherlands. Outcomes of this assignment will therefore be used to inform FNS programming aligned to the Netherlands interests and that respond to opportunities in the local context, during the period of the MACS 2026-2029.

The Theory of Change therefore postulates that; If there is a comprehensive understanding of the local agrifood sector dynamics, and If as a result of this understanding a concrete niche in the sector is identified to program, then Dutch funded FNS programs will transformatively contribute to a lasting impact in the sector that also enhances the Dutch earning capacity in the agrifood sector.

Additional remarks (if applicable)

Results

Food and Nutrition Security

Finance

Budget breakdown

- Include an overview of the activity budget, including overhead costs.

Workstream	Indicative Days	Rate per Consultant (KES/day)	No. of Consultants
Workstream 1: Operationalisation of the Framework for the Call	7 days	40,000	2
Workstream 2: Technical Support During the Call Period	6 days	40,000	2
Workstream 3: Technical Support During Review and Selection	9 days	40,000	2
Total Professional Fees	22 days	**1,760,000**	**2**

- Is the budget arithmetically correct?

Yes

- Are the amounts/rates in the budget acceptable?

Yes. Amounts are well within Embassy budget for the assignment and rate is KES.